



ARE YOU LOOKING FOR AN EXCITING CAREER SELLING RADIO AND DIGITAL ADVERTISING? STEPHENS MEDIA GROUP IS A PRIVATELY OWNED COMPANY THAT USES THE POWER OF RADIO AND DIGITAL ADVERTISING TO GENERATE REVENUE FOR LOCAL BUSINESSES. WE ARE LOOKING FOR A SKILLED ACCOUNT EXECUTIVE IN MONTEREY OR SALINAS TO FIND BUSINESS OPPORTUNITIES AND MANAGE CUSTOMER RELATIONSHIPS. THE IDEAL CANDIDATE WILL HAVE A PASSION FOR SALES AND EXPERIENCE IN DIGITAL AND/OR MEDIA ADVERTISING WITH EXCEPTIONAL CUSTOMER SERVICE. YOU MUST BE GOAL ORIENTED AND SELF MOTIVATED WITH PROVEN CAPABILITY OF ORGANIZING, PERFORMING WORK AND ASSURING FOLLOW THROUGH. YOU MUST BE PROFICIENT IN MICROSOFT OFFICE AND KNOWLEDGE OF CRM SOFTWARE IS A PLUS. IF YOU ARE IN SALINAS OR MONTEREY AND THIS CAREER OPPORTUNITY SOUNDS LIKE A MATCH FOR YOU, PLEASE SEND RESUME TO JODI.MORGAN@SMGNATIONAL.COM.